

IFR AWARDS 2016 PROCESS

We invite banks to pitch now for the IFR Awards and IFR Americas Awards 2016.

In order to help with our selections, banks, advisers and issuers may submit brief written presentations along with supporting data.

IFR journalists will also organise pitch meetings. However, pitching is entirely optional and consideration for an award will not be limited to advisers or issuers that participate in this way.

The pitching process for the IFR Americas Awards will run alongside the process for IFR Awards.

All written pitches should reach us by October 12.

We will continue to monitor the market until the end of the awards year (the period in which deals must price for consideration) and banks may submit addenda to include significant deals that price after submitting their pitches.

The awards year runs from November 16 2015 to November 15 2016.

Presentations for house awards should summarise achievements in the awards year.

- How has your institution progressed over the course of the year?
- What strategic goals have been met?
- How have they been achieved?
- In what ways has your institution adapted to the trends that have driven market activity during the year?
- What has been noteworthy about your deal roster, whether in terms of deal size, geographical and/or sectoral diversification, degree of innovation or complexity?

Presentations should include individual summaries of the main relevant transactions. Separate documents

should be submitted for each major asset class. For each house award please attach photographs of the relevant bankers/advisers for the business line to your submissions.

Pitch meetings with IFR journalists are limited to a maximum of two hours per asset class. The contents of pitch meetings will be considered to be “on the record”, though comments can be made “off the record” if specifically stated at the time.

Pitch documents should be emailed to IFRawards@tr.com for Global and Americas categories. Submissions for Asia-Pacific categories should be sent to steve.garton@tr.com. Please indicate for which awards you are pitching and appropriate contact names.

Final selections will be made by the senior editorial team and the winners will be announced in the IFR Review of the Year and IFR Americas Review of the Year published at www.ifre.com on December 16, and with the December 17 issue of IFR.

Notes on award categories:

- 1) Banks do not need to be active across a region in order to be considered for regional house awards.
- 2) M&A Advisory House covers transactions completed in the awards year.
- 3) For M&A-related financing, loans will only be considered if the M&A transaction has completed in the awards year, as it is at this point they are funded. Bonds need to have priced within the awards year but are not contingent on the M&A having also completed.
- 4) Leveraged loan deals feed up into Loan House awards.
- 5) Bond awards do not embrace Structured Finance, which is treated separately.
- 6) The bond and house awards for Financial, SSAR and Covered are cross-currency.

7) US Bond House and IFR Americas Bond Awards comprise all US dollar issuance in the US, including Yankees.

8) Regional bond house awards are for any issuers in the relevant regional currencies, for example Europe Investment-Grade Corporate Bond awards are for investment-grade corporates in European currencies (including Eurodollars).

9) Yen Bond Awards include Samurais.

10) Structured equity comprises equity-linked transactions, including those with derivative components, and structured cash equity transactions. Corporate equity derivatives fall under the Equity Derivatives House Award.

11) Structured Equity feeds up into Equity House.

12) Restructuring includes formal debt restructurings and balance-sheet restructurings.

If you have any questions about the awards process, please contact Editor Matthew Davies on +44 20 7542 7504 m.davies@tr.com or Deputy Editor Owen Wild on +44 20 7542 8541 owen.wild@tr.com.

For Americas specific questions contact Stephen Lacey on +1 646 223 8808 stephen.lacey@tr.com.

Presentation of the IFR Awards at the Grosvenor House Hotel, London will take place in the presence of HRH The Princess Royal, President of Save the Children, on January 24 2017.

The IFR Americas Awards will be presented at Thomson Reuters, Times Square, New York on February 7 2017.

Further details on the event can be found at www.ifrawards.com.

IFR AWARDS 2016 PROCESS

IFR AWARDS 2016

■ TOP AWARDS

Bank of the Year
Bond House
Equity House
Loan House
Derivatives House
Emerging Markets Bond House
Capital Markets Advisory House
M&A Advisory House
Restructuring Advisory House

■ ISSUER AWARDS

Issuer of the Year
SSAR Issuer
Financial Issuer
Corporate Issuer

■ BONDS AWARDS

US Bond House
US Dollar Bond
Euro Bond House
Euro Bond
Yen Bond House
Yen Bond
Sterling Bond House
Sterling Bond
Swiss Franc Bond House
Swiss Franc Bond
Europe Investment-Grade Corporate Bond House
Europe Investment-Grade Corporate Bond

Europe Financial Bond House
Europe Financial Bond
North America Financial Bond House
North America Financial Bond
SSAR Bond House
SSAR Bond
Covered Bond House
Covered Bond
SRI Bond House
SRI Bond
Europe High-Yield Bond House
Europe High-Yield Bond
North America High-Yield Bond House
North America High-Yield Bond
Kangaroo/Kauri Bond

■ STRUCTURED FINANCE AWARDS

EMEA Structured Finance House
EMEA Structured Finance Issue
North America Structured Finance House
North America Structured Finance Issue
Asia-Pacific Structured Finance Issue

■ EMERGING MARKETS AWARDS

Emerging EMEA Bond House
Emerging EMEA Bond
Latin America Bond House
Latin America Bond
Asia Bond House
Asia Bond

■ DERIVATIVES AWARDS

Credit Derivatives House
Equity Derivatives House
Interest Rate Derivatives House
Commodity Derivatives House

■ LOAN AWARDS

Americas Loan House
North America Loan
Latin America Loan
EMEA Loan House
EMEA Loan
Asia-Pacific Loan House
Asia-Pacific Loan
North America Leveraged Loan
EMEA Leveraged Loan

■ EQUITY AWARDS

Americas Equity House
North America Equity Issue
EMEA Equity House
EMEA Equity Issue
Asia-Pacific Equity House
Asia-Pacific Equity Issue

■ STRUCTURED EQUITY AWARDS

Structured Equity House
EMEA Structured Equity House
EMEA Structured Equity Issue
Americas Structured Equity House
Americas Structured Equity Issue
Asia-Pacific Structured Equity Issue

IFR AMERICAS AWARDS 2016

■ TOP AWARDS

Americas Issuer
Americas Financing Package
US Bond House
US Equity House
US Loan House
US Restructuring Adviser

■ US AWARDS

Investment-Grade Bond House
Investment-Grade Bond

High-Yield Bond House
High-Yield Bond
Financial Bond House
Financial Bond
Structured Finance House
Structured Finance Issue
Loan
Leveraged Loan
IPO
Secondary Equity Issue
Mid-Market Equity House

Structured Equity House
Structured Equity Issue

■ CANADA AWARDS

Capital Markets Issue

■ LATIN AMERICA AWARDS

Bond House
Sovereign Bond
Corporate Bond
Loan